

→ **Personnel**

MICHAEL BARR

Michael believes that integrity and honesty in communication is one of the most important factors in achieving outstanding results. Dedicated to service and achieving the very best result possible, my commitment to follow up and reporting is second to none with my constant focus on ensuring the process of selling or buying is seemless and enjoyable.

"Real estate is about relationships, it's not just about transactions or property, it's about people, it's about family and most importantly it's about memories"

I believe that a successful real estate transaction comes about as a result of clear & open communication, particularly on the needs and expectations my clients and the market conditions. I believe that the key to success is my determination to provide an excellent level of service as well as empowering my clients to make informed decisions.

While others might push a client to quickly make a choice so they can move on, I can focus on the needs and wants of a potential buyer, match that with their budget and present more qualified buyers to your property.

"People don't care how much you know until they know how much you care."

Michael has been involved with some of the largest development sites on the north coast of Queensland and he knows that when managing projects worth hundreds of millions of dollars, clients deserve a level of experience and reporting that is above and beyond the norm. Michael values each and every file he is appointed to and has a quality of insurance that each asset is treated as if it is the only one he is working on.

No excuses, just results...

